

Wei HUANG

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Research Interests

Behavioral and experimental economics, behavioral contract theory, applied microeconomic theory.

Current Position

Assistant Professor, CUHK Business School, The Chinese University of Hong Kong, 2018 - present

Assistant Professor (by courtesy), Economics Department, The Chinese University of Hong Kong, 2023 - present

Previous Positions

Assistant Professor, Wuhan University, 2014 - 2018

Visiting Scholar, Monash University, December 2019 - January 2020

Visiting Scholar, Hong Kong University of Science and Technology, August - September 2015

Visiting Scholar, National University of Singapore, Fall 2011

Education

Ph.D. in Economics: Hong Kong University of Science and Technology, 2014

M.Phil. in Economics: Hong Kong University of Science and Technology, 2011

M.Sc. in Economics: Hong Kong University of Science and Technology, 2009

B.Sc. in Biological Science: Nanjing University, 2006

Research

Publications

Sunk Cost as a Self-Management Device, joint with Fuhai Hong (Lingnan University) and Xiaojian Zhao (Monash University), *Management Science*, 65(5), 2019, 2216-2230.

Motivated False Memory, joint with Soo Hong Chew (National University of Singapore) and Xiaojian Zhao (Monash University), *Journal of Political Economy*, 128(10), 2020, 3913-3939.

Does Haze Cloud Decision Making? A Natural-Laboratory Experiment, joint with Soo Hong Chew (National University of Singapore) and Xun Li (Wuhan University), *Journal of Economic Behavior & Organization*, 182, 2021, 132-161.

Motivated Beliefs, Independence and Cooperation, joint with Yu Wang (Southwestern University of Finance and Economics) and Xiaojian Zhao (Monash University), *European Economic Review*, 166C, 2024, 104748.

Selected Working Papers

Selling Self-Control, joint with Fuhai Hong (Lingnan University).

Buying Self-Control, joint with Fuhai Hong (Lingnan University), Jubo Yan (Nanyang Technological University).

Status and Hierarchy: Field Evidence from Vervet Monkeys and Human Children, joint with Xiu Chen (Shenzhen University), Roberta Dessi (Toulouse School of Economics), Riccardo Pansini (Yunnan University of Finance and Economics), Xiaojian Zhao (Monash University), Xuejing Zuo (Fudan University), Reject and Resubmit at *Economic Journal*.

A Colorful Mind, joint with Soo Hong Chew (National University of Singapore) and Xun Li (Wuhan University).

Policy Induced Sunk Cost Effect: Revisiting China's Vehicle Quota System, joint with Xun Li (Wuhan University), Lei Chen (Jiangnan University) and Chen Zhu (China Agricultural University).

Active Work in Progress

Motivated Self-Control, joint with Yingzhi Liang (The Chinese University of Hong Kong).

Fear on the Plank? Virtual but more Real! joint with Zhongwen Chen (Monash University), Paul McIntosh (Monash University), Irwyn Shepherd (Monash University) and Xiaojian Zhao (Monash University).

Self-Confidence and Incentives, joint with Yi-shan Lee (The Chinese University of Hong Kong).

Motivated Illusion of Control, joint with Xiqian Cai (Xiamen University), Soo Hong Chew (National University of Singapore) and Xiaojian Zhao (Monash University).

Multitasking with a Nudge: an Online Field Experiment, joint with Fuhai Hong (Lingnan University), Jubo Yan (Nanyang Technological University) and Yi Zhao (Nanyang Technological University).

Inconsistent Time-Inconsistency, Xiu Chen (Shenzhen University).

Research Grants

Hong Kong Research Grants Council, General Research Fund, 2024 – 2026 (P.I.)

Hong Kong Research Grants Council, General Research Fund, 2024 – 2027 (Co-I. with Chiu Yu Ko, Yingzhi Liang and Jie Zheng)

CUHK Business School Direct Grants, 2018 – present (P.I.)

Teaching

Instructor, Behavioral Economics and Business Decisions (DSME3011, undergraduate), The Chinese University of Hong Kong, Fall 2020/2021/2022/2023/2024.

Instructor, Economics for Business Studies I (DSME1030, undergraduate), The Chinese University of Hong Kong, Fall 2018/2019/2020/2021/2022/2023/2024.

Guest Lecturer, Topics in Behavioral Economics (master and PhD), Wuhan University, Fall 2017.

Instructor, Behavioral Economics (undergraduate), Wuhan University, Spring 2017/2018.

Instructor, Advanced Microeconomics II (undergraduate), Wuhan University, Spring 2015.

Instructor, Advanced Microeconomics (postgraduate), Wuhan University, Fall 2014.

Instructor, Topics in Economics and Psychology (postgraduate), Wuhan University, Spring 2016/2017/2018.

Instructor, Topics in Frontiers on Economics and Finance (undergraduate), Wuhan University, Fall 2014/2015.

Instructor, Introductory Microeconomics (undergraduate), Wuhan University, Fall 2014/2015/2016/2017, Spring 2018.

Student Supervision

PhD Supervisor

Yu Wang, PhD at CUHK, 2020 (former associate professor at CCBEF of SWUFE, current financial engineer at Hong Kong ASTRI) (co-supervisor with Professor Hongyi Li).

PhD Dissertation Committee

Feng Qin at CUHK, 2025 (expected).

Xinyan Liu at CUHK, 2024.

Donglei Zhang at CUHK, 2022.

Selected Presentations

2024: 2024 Asia-Pacific Meeting of Economic Science Association (Singapore); 2024 Lingnan International Conference on Competition Policy (Hong Kong); 2024 East Asia Experimental/Behavioral Workshop (Seoul) (expected); Seminar in Lingnan University (Hong Kong) (expected); 2024 MBBL Symposium (online) (expected); 2024 Organizational Economics Workshop (Sydney) (expected); 2024 Australian Meeting of the Econometric Society (Melbourne) (expected); 2024 Asia-Pacific Industrial Organization Conference (Seoul) (expected).

2023: Seminar in Hong Kong University of Science and Technology (Hong Kong); 17th International Conference of WEAI (Melbourne); 2023 Asia-Pacific Meeting of Economic Science Association (Seoul); CUHK Workshop for Market Power (Hong Kong).

2021: Seminar in Fudan University (Shanghai) (Canceled due to COVID-19); 2021 Monash Workshop of Motivated Beliefs (online).

2019: Faculty Inter-departmental Research Workshop of CUHK Business School (Hong Kong); The 2019 Asian Meeting of Econometric Society (Xiamen); Inaugural Behavioral, Biological and Experimental Economics Conference (Chengdu).

2018: Seminar in The Chinese University of Hong Kong (Hong Kong); Seminar in The Chinese University of Hong Kong, Shenzhen (Shenzhen); The Inaugural Cherry Blossom Workshop in Experimental Economics 2018 (Wuhan); Seminar in Shenzhen University (Shenzhen); The 2018 Shanghai Jiao Tong University Experimental Economics Workshop (Shanghai); Seminar in Fudan University (Shanghai).

2017: Guest Lectures in Hong Kong University of Science and Technology (Hong Kong); Seminar in The Chinese University of Hong Kong (Hong Kong); Seminar in Hong Kong University of Science and Technology (Hong Kong); The 2017 China Meeting of Econometric Society (Wuhan); Seminar in Wuhan University (Wuhan); Seminar in Fudan University (Shanghai).

2016: The 2016 China Meeting of Econometric Society (Chengdu); Seminar in Southwestern University of Finance and Economics (Chengdu); The 3rd Microeconomics Workshop (Nanjing); The 6th Xiamen University International Workshop on Experimental Economics (Xiamen); Guest Lectures in Shanghai University of Finance and Economics (Shanghai).

2015: Seminar in Huazhong University of Science and Technology (Wuhan).

2014: Seminar in Wuhan University (Wuhan).

2013: The 2013 China Meeting of Econometric Society (Beijing).

2012: Seminar in National University of Singapore (Singapore).

2011: The 2011 meeting of the Asia-Pacific Economic Science Association (Kuala Lumpur); The 2012 meeting of the Asia-Pacific Economic Science Association (Xiamen).

Professional Services

Referee for

Management Science, International Economic Review, Journal of Economic Behavior & Organization, Journal of Population Economics ($\times 2$), *Economic Modelling, Theory and Decision, Games* ($\times 3$), *China Industrial Economics, Economic Review*.

University service

MScITM Programme Committee, CUHK Business School, The Chinese University of Hong Kong, 2019-present

Department Seminar Coordinator, Department of DSE, CUHK Business School, The Chinese University of Hong Kong, 2021-2024.

PhD Qualifying Examination Committee (Microeconomic Theory), Department of DSE, CUHK Business School, The Chinese University of Hong Kong, 2019-2020.

Student Activities Coordinator, Department of DSE, CUHK Business School, The Chinese University of Hong Kong, 2018-2019.