

# SUDIPTO DASGUPTA

Department of Finance  
Chinese University of Hong Kong  
Shatin, NT  
Hong Kong

## EDUCATION

PhD 1988 University of Southern California, Economics  
MA 1980 University of Calcutta, India, Economic Theory, Econometrics  
BA 1977 Presidency College, Calcutta, India, Economics, Mathematics

## ACADEMIC POSITIONS

2018- Professor, Chinese University of Hong Kong

September 2017-2018 Visiting Professor, Chinese University of Hong Kong

June, 2015-2018 Distinguished Professor, Department of Accounting and Finance, Lancaster University (on leave, 2017-2018)

Aug. 2013-May 2015 Department Head, Finance, Hong Kong University of Science and Technology.

Jul. 2008- May 2017 Chair Professor, Hong Kong University of Science and Technology, Dept. of Finance.  
Senior Fellow, Institute of Advanced Studies, HKUST, 2012-13 (First batch of appointees, April, 2012).

Jul. 2004-Jun. 2008: Professor, Hong Kong University of Science and Technology, Dept. of Finance.

Jan. 2000-Jun. 2004: Associate Professor, Hong Kong University of Science and Technology, Dept. of Finance.

Apr. 1998-Dec. 1999: State Bank of India Chair Professor of Finance, Centre for Studies in Diplomacy, International Law, and Economics, School of International Studies, Jawaharlal Nehru University, India.

Sep. 1997-Apr. 1998: Associate Professor, Economic Research Unit, Indian Statistical Institute, India.

1995-1997:	Assistant Professor, Department of Finance, Hong Kong University of Science and Technology.
1993-1995:	Visiting Assistant Professor, Department of Finance, Hong Kong University of Science and Technology.
1988-1995:	Assistant Professor, Department of Finance and Business Economics, University of Southern California.
1992 (Sept-Oct):	Visiting Professor, Gothenburg University, Sweden.
1991 (Sept-Oct):	Visiting Professor, Gothenburg University, Sweden.
Fall 1989:	Visiting Professor, Gothenburg University, Sweden.
1987-1988:	Visiting Lecturer, Department of Finance, University of Southern California.
OTHER:	Journalism, 1980-1983.

## RESEARCH

### *Published/forthcoming papers*

1. Do Social Connections Mitigate Hold-up: Evidence from Relation-specific Investment and Innovation in Vertical relationships (with Kuo Zhang and Chenqi Zhu), forthcoming, Journal of Financial and Quantitative Analysis.
2. Do Analysts and their Employers Value Access to Management? Evidence from Earnings Conference Call Participation (with Ling Cen, Jing Chen, and Vanitha Raganathan), forthcoming, Journal of Financial and Quantitative Analysis.
3. Employee Inside Debt and Firm Risk-Taking: Evidence from Employee Deposit Programs in Japan (with Yupeng Lin, Takeshi Yamada, and Zilong Zhang), 2019, Review of Corporate Finance Studies 8, pages 302–347.
4. Macroeconomic Conditions and Firms' Financing Decisions: A Reinvestigation (with Xin Chang and Yunling Chen), 2019, Journal of Banking and Finance 101, pages 242-255.
5. Anti-Collusion Enforcements: Justice for Consumers and Equity for Firms (with Alminas Zaldokas), 2019, Review of Financial Studies 32, pages 2587–2624
6. Inventory Behavior and Financial Constraints: Theory and Evidence (with Erica Li and Dong Yan), 2019, Review of Financial Studies 32, pages 1188–1233.
7. Does Pay Activism Pay Off for Shareholders? Shareholder Democracy and its Discontents (with Thomas Noe), 2019, Management Science 65, pages 1810–1832.
8. Product Market Competition Shocks, Firm Performance, and Forced CEO Turnover (with Xi Li and Albert Wang), 2018, Review of Financial Studies 31, 4187–4231.
9. Discipline or Disruption? Stakeholder Relationships and the Effect of Takeover Threat (with Ling Cen and Rik Sen), 2016, Management Science 62, 2820-2841.

10. Reputation and Loan Contract Terms: the Role of Principal Customers (with Ling Cen, Redouane Elkamhi and Raunaq Pungaliya), 2016, Review of Finance, 20, 501-533.
11. Cash Flow Sensitivities and the Allocation of Internal Cash Flow (with Xin Chang, Jiaquan Yao and George Wong), 2014, Review of Financial Studies, 27(12), 3628-3657.
12. "Transparency and Financing Choices of Family Firms" (with Tai-Yuan Chen and Yangxin Yu), 2014, Journal of Financial and Quantitative Analysis, 49(02), 381-408.
13. "When the Tail Wags the Dog: Industry Leaders, Limited Attention, and Spurious Cross-Industry Information Diffusion", (with Ling Cen, Kalok Chan and Ning Gao), 2013, Management Science, 59(11): 2566-2585.
14. "Where Did All the Dollars Go? The Effect of Cash Flows on Capital and Asset Structure," (with Thomas Noe and Zhen Wang), 2011, Journal of Financial and Quantitative Analysis, 46 (5), 1259-1294.
15. "Monte Carlo Simulations and Capital Structure Research" (with Xin Chang), 2011, International Review of Finance, 11 (1), 19-55.
16. "Cross-Border Acquisitions and Optimal government Policy" (with Gautam Bose and Arghya Ghosh), 2011, Economic Record 87, 19-55, 2011.
17. "CEO Ability, Pay, and Firm Performance," (with Yuk Ying Chang and Gilles Hilary), 2010, Management Science 56 (10), 1633-1652.
18. "Transparency, Stock Return Synchronicity, and the Informativeness of Stock Prices: Theory and Evidence" (with Ning Gao and Jie Gan), 2010, Journal of Financial and Quantitative Analysis 45 (5), 1189-1220.
19. "The Effect of Auditor Quality on Financing Decisions" (with Xin Chang and Gilles Hilary), 2009, The Accounting Review 84 (4), 1085-1117.
20. "Target Behavior and Financing: How Conclusive is the Evidence" (with Chang Xin), 2009, Journal of Finance 64 (4), 1767-1796.
21. "Buyer-Supplier Relationships and the Stakeholder Theory of Capital Structure", (with Shantanu Banerjee and Yungsan Kim), 2008, Journal of Finance 63 (5), 2507-2552.
22. "Financial Constraints, Competition and Hedging in Industry Equilibrium" (with Tim Adam and Sheridan Titman), 2007, Journal of Finance 62 (5), 2445 - 2473.
23. "Corporate Liquidity, Investment and Financial Constraints: Implications from a Multi-Period Model", (with Kunal Sengupta), 2007, Journal of Financial Intermediation 16, 151-174 (lead article).
24. "Beyond Internal Capital Markets: The In-House Transmission of Adverse Sales Shocks and the Collateral Channel", (with Yuk Ying Chang), 2007, Journal of Corporate Finance 13 (5), 743-770.
25. "Analyst Coverage and Financing Decisions" (with Chang Xin and Gilles Hilary), Journal of Finance, December 2006, 3009-3048.
26. "Auctions in Corporate Finance" (with R. Hansen), in B. E. Eckbo (ed.), *Handbook of Corporate Finance: Empirical Corporate Finance* (North-Holland/Elsevier, Handbooks in Finance series), Chapter 3.

27. "Auctions with Cross-Shareholding", (with Kevin Tsui), Economic Theory 24, 163-194, 2004.
28. "A "Matching Auction" for Targets with Heterogeneous Bidders", (with Kevin Tsui), Journal of Financial Intermediation 12, 331-364, 2003.
29. "Managerial Risk-Taking Incentives, Product Market Competition, and Welfare", with Jhinyoung Shin, European Economic Review 48, 391-401, 2004.
30. "Development Financial Institutions, Financial Constraints and Growth: Evidence from the Indian Corporate Sector" (with L. Bhandari and S. Gangopadhyay), Journal of Emerging Market Finance 2, 83-120, 2003.
31. "Uncertainty, Arbitrage, and Intra-Industry Trade" with T. Ray and K. P. Wong, Canadian Journal of Economics 35, 757-785, 2002.
32. "What Explains Cross-Country Differences in Industry Growth Rates: Trade, development and Finance" (with Chang Yuk Ying), International Review of Finance 3, 105-129, 2002.
33. "Bargaining, Bonding, and Partial Ownership" (with Zhigang Tao), International Economic Review 41, 609-635, 2000.
34. "Information Sharing, Information Free- Riding and Capital Structure in Oligopolies" (with Jhinyoung Shin) International Journal of Industrial Organization 17, 109-135, 1999.
35. "Pricing Strategy and Financial Policy" (with Sheridan Titman), Review of Financial Studies 4, 705-737, 1998.
36. "The Relationship Between Ownership, Financing Decisions and Firm Performance: A Signaling Model" (with Mukesh Bajaj and Yuk-Shee Chan), International Economic Review 39, 723-744, 1998.
37. "Incomplete Contracts, Ownership Rights, and the Optimality of Equity Joint Ventures" (with Zhigang Tao), Journal of Economic Behavior and Organizations 37, 1998, 391-413.
38. "Noise-Proof Equilibria in Two-Action Signaling Games" (with Hans Carlsson), Journal of Economic Theory 77, 432-460, 1997.
39. "Tender Offers, Proxy Contests, and Large Shareholder Activism" (with Vikram Nanda), Journal of Economics and Management Strategy 6, 787-820, 1997.
40. "Strategic R&D Success Announcements" (with Parimal Bag), Economics Letters 47, 17-26, 1995.
41. "Optimal Regulation of MNEs and Government Revenues" (with Kunal Sengupta), Journal of Public Economics 58, 215-234, 1995.
42. "Bargaining and Brinkmanship: Capital Structure Choice by Regulated Firms", (with Vikram Nanda), International Journal of Industrial Organization 11, 475-497, 1993.
43. "Sunk Investment, Bargaining, and Choice of Capital Structure", (with Kunal Sengupta), International Economic Review 34, 203-220, 1993.
44. "Competition for Procurement Contracts and Underinvestment", International Economic Review 31, 841-65, 1990.

45. “Managing Procurement Auctions”, (with Daniel F. Spulber), Information Economics and Policy 4, 5-29, 1990.
46. “Instability in Rural Urban Migration”, (with Richard H. Day, S. Datta and Jeffrey B. Nugent), Economic Journal 97, 940-950, 1987.

### ***Other Refereed Publications***

1. “Product Markets and Firms’ Financing Decisions: A Selective Survey”, in *Contemporary Macroeconomics*, Amitava Bose, Debraj Ray and Abhirup Sarkar (eds.), Oxford University Press, 2001.
2. “Testing Capital Structure Theories: The Evidence from India” (with Yuk Ying Chang), in *Effects of Globalization on Industry and Environment*, Rajat Acharyya and Bhaswar Moitra (eds.), Lancer’s Books, 2001.
3. “Erratic Dynamics in Dual Economies”, (with Anup K. Sinha), in *Studies in the Macroeconomics of Developing Countries*, Mihir Rakshit (ed.), Oxford University Press, 1989.

### ***Working Papers***

1. Mergers under the Microscope: Analysing Conference Call Transcripts (with Jarrad Harford, Fangyuan Ma, Daisy Wang, and Haojun Xie).
2. EPS-Sensitivity and Merger Deals (with Jarrad Harford and Fangyuan Ma).
3. Supply and Demand Side Determinants of Board Gender Imbalance: The U.S. Evidence (with Patricia Boyallian and Swarnodeep Homroy).
4. Do Analysts Learn From Each Other? – A New Approach to an Unresolved Question (with Ling Cen and Yuk Ying Chang).
5. With a Little Help from Friends: Strategic Financing and the Crowd (with Tingting Fan, Yiwei Li, and Yizhou Xiao).
6. Predatory Advertising, Financial Fraud, and Leverage (with Shantanu Banerjee, Rui Shi and Jiali Yan).
7. Innovation, Exploration, and Survival: The Ripple Effects of Customer Fraud (with Shantanu Banerjee and Rui Shi).
8. Product Market Competition and the Relocation of Economic Activity: Evidence from the Supply Chain (with Chen Chen, Thahn Huyhn, and Ying Xia).
9. Capital Outflows and Property Prices: Ethnicity, Education, and Spillovers (with Yuk Ying Chang).
10. External Financing of Last Resort? Bank Lines of Credit as a Source of Long-term Finance (with Xin Chang, Yunling Chen and Ron Masulis).

### ***Recent Conference Papers and Presentations:***

1. AFA 2018
2. EFA 2017
3. The Finance Cavalcade, Society for Financial Studies, 2017.
4. FIRS, 2017, Hong Kong.
5. CICF 2017.
6. University of Cambridge, Strathclyde University, University of Reading, University of Vienna, 2016, University of Birmingham, 2017.
7. The Finance Cavalcade, Society of Financial Studies, Toronto, 2016.
8. The First CEPR Conference in Financial Economics, Imperial College, 2016.
9. American Finance Association Annual Meetings, 2015.
10. University of Oxford, 2015.
11. Keynote Address, 4<sup>th</sup> Annual Corporate Finance Conference, Manchester University, 2015.
12. Keynote speaker, 6<sup>th</sup> Financial Markets and Corporate Governance Conference, Perth, Australia, 2015.
13. Summer Camp, Singapore Management University (invited), 2014.
14. EFA 2014, Lugano, August, 2014.
15. Financial Intermediation Research Society Conference (June, 2014).
16. Second ABFER Conference, Singapore, May 2014.
17. Mitsui Conference on Labor and Finance, University of Michigan, 2013.
18. Western Finance Association Meetings, 2013.
19. First ABFER Conference, Singapore, June 2013.
20. 1<sup>st</sup> CSEF Conference on Finance and Labor, Capri, Italy, 2013.
21. European Finance Association Meetings, Cambridge, 2013.
22. Tel Aviv University Finance Conference, 2013.
23. Asian FMA, Shanghai, 2013 (invited).
24. CAF Summer Conference, Indian School of Business, 2012.
25. Invited keynote speaker, Accounting and Finance Research Forum, University of Queensland Business School, June, 2011.
26. American Finance Association Meetings, Denver, January 2011.
27. CAF Summer Conference at the Indian School of Business, August, 2010.
28. Western Finance Association Meetings, Victoria, British Columbia, 2010 (presented by coauthor).
29. Financial Intermediation Research Society Meetings, June 2010, Florence, Italy.
30. Invited speaker for Special Topic Session, Asian Finance Association Meetings, Brisbane, Australia, 2009.
31. Western Finance Association Meetings, Santa Monica, California, 2009.
32. Invited Speaker, 7th Oxford Summer Finance Symposium, June 1-6, 2008, Said Business School, Oxford.
33. Indian School of Business Summer Research Conference, 2007.
34. ASRES Conference, Macau, 2007.
35. American Finance Association Meetings, Chicago, 2006.
36. University of New South Wales Research Camp, 2006.
37. FIRS Conference, Shanghai, 2006.
38. Western Finance Association Meetings, Keystone, Colorado, 2006.
39. European Finance Association Meetings, 2004

40. American Finance Association Meetings, 2005
41. Western Finance Association Meetings, 2005.
42. Conference on Contemporary Corporate Governance Issues, organized by Tuck School of Business, Dartmouth College, 2004.
43. European Finance Association Meetings, Glasgow, Scotland, 2003.

## **SERVICE/ADMINISTRATION**

### Recent School/University Roles

1. Head, Department of Finance, HKUST (2013-2015)
2. Acting Head, Department of Finance, HKUST (2006)
3. Director of M.Phil/Ph.D. Programs, HKUST School of Business and Management (2005-2006, 2007-2008, 2010-2013).
4. Member, Search Committee for Dean of School of Business and Management, HKUST.
5. Chair, Search Committee for Head of Marketing Department, School of Business and Management, HKUST.
6. Member, School Appointment and Substantiation Committee, HKUST.
7. School Representative, University Senate, HKUST.
8. Member, School Administrative Committee, SBM, HKUST.
9. School Representative, University Committee on Post-Graduate Studies, HKUST.

### *Other Service*

Member, Board of Governors (Nominated Independent Member of the Board), the English School Foundation of Hong Kong, 2009-2010.

## **RECENT PROFESSIONAL SERVICE**

### *Recent Professional Activities/Responsibilities*

- Appointed Senior Fellow, Center for Economic Policy Research
- Co-organizer for the Second and Third CEPR Symposium on Financial Economics at Imperial College, London
- Member, Board of Directors, Financial Intermediation Research Society, 2013-2015.
- Session Chair, FIRS Conference, 2014.
- Program Co-Chair, China International Conference in Finance, 2013 and 2014.
- Session Chair, European Finance Association Meetings, 2013.
- Member, Research Grants Council of the Hong Kong SAR, Business Sub-Panel (2010-2013)
- Senior Fellow, Asian Bureau of Finance and Economic Research

- Panel Member, Midterm Evaluation of the Vienna Graduate School of Finance, 2007 and 2010, on behalf of the Austrian Science Fund.
- Member, External Advisory Board of the Gothenberg Centre for Finance, University of Gothenberg, Sweden.
- Session Chair and Program Committee Member, American Finance Association Meetings, Chicago, January 2012.
- Member, Program Committee, Western Finance Association Meetings, Las Vegas, 2012.
- Member, Nomination Committee, American Finance Association, Chicago, 2011.
- Member, Program Committee, European Finance Association Meetings, 2006-2008.
- Member, Program Committee and Session Chair, Western Finance Association Meetings, 2006.
- Member, Program Committee, Utah Winter Finance Conference, 2008-2010, 2012.
- Member, Program Committee, Indian School of Business Summer Symposium, 2007-2011.

### ***Editorial Boards***

- Managing Editor (one of the three managing editors) for the *International Review of Finance*, published by Wiley-Blackwell (SSCI listed journal).

### **TEACHING**

- Seminar in Corporate Finance (Ph.D. level Corporate Finance course, Finance 790B, taught at HKUST from 1993-2014).
- HKUST-New York University M.Sc. in Global Finance Program, 2008-2014.
- Financial Management, HKUST MBA program (Ranked #14 in the world in 2013 by the Financial Times Global MBA Rankings)
- Kellogg-HKUST EMBA Program, 2008 (#1 in the world from 2009-2013 in the Financial Times Global EMBA Rankings).
- HKUST's Executive Diploma in Management
- Intermediate Financial Management (Second course in Corporate Finance at Undergraduate Level, Finance 321, taught from 2001-2006).

### **Ph.D. SUPERVISION**



## Completed

- Chang Yuk Ying (thesis completed in 2003). First appointment: Department of Accounting and Finance at Monash University, Australia, as Lecturer in Finance. Now at Department of Economics and Finance, Massey University, New Zealand, as Senior Lecturer.
- Chang Xin (thesis completed in 2004). First appointment as Lecturer, Department of Finance, Faculty of Commerce and Economics, University of Melbourne. Tenured as Senior Lecturer in 2006. Now Reader at University of Cambridge.
- Shantanu Banerjee (thesis completed in 2005). Lecturer at Department of Accounting and Finance, Lancaster University, United Kingdom.
- Gao Ning ((thesis completed in 2005). Senior Lecturer at Department of Finance, University of Manchester Business School, United Kingdom.
- Cen Ling (thesis completed in 2008), Assistant Professor at the University of Toronto.
- Yunling Chen (thesis completed in 2010), Assistant Professor, Tsinghua University, Beijing, China.
- Wang Zheng (thesis completed in 2010), Assistant Professor, Shanghai University of Finance and Economics.
- Dong Yan (thesis completed in 2015). Assistant Professor, Stockholm School of Economics.
- Fangyuan Ma (co-supervisor), (thesis completed in 2017), Post-Doctoral fellow, Chinese University of Hong Kong.